



# City Council Planning Retreat Day #2

JANUARY 17, 2026

OFFICIAL MINUTES

Office of the City Clerk

CHATEAU ELAN

100 RUE CHARLEMAGNE DRIVE

BRASELTON, GA 30517

NICE ROOM

8:30 AM

## OFFICIAL MINUTES

The public is advised that the following minutes are not a verbatim transcription of business presented at the Council Meeting of the date shown; but are a synopsis of pertinent information.

### 1. CALL TO ORDER

- Mayor Gilvin called the meeting to order at 8:34 a.m.

### 2. ROLL CALL

- Council Members

- Mayor Jim Gilvin
- Mayor Pro Tem Dan Merkel
- T. Kirk Driskell
- Katie Reeves
- John Hipes
- Fergal M. Brady
- Douglas J. DeRito

- Staff

- Chris Lagerbloom, City Administrator
- John Robison, Assistant City Administrator
- Molly Esswein, City Attorney
  - Lauren Shapiro, City Clerk
  - Adam Montgomery, Director of Information Technology

- Brad Denkinger, Fire Chief
- Brooke Lappin, Director of Municipal Court
- Charlie Jewell, Director of Economic Development
- Cris Randall, Director of Human Resources
- Kathi Cook, Director of Community Development
- Morgan Rodgers, Director of Recreation, Parks, and Cultural Services
- Pete Sewczwicz, Director of Public Works
- Tom Harris, Director of Finance
- Trent Lindgren, Police Chief
- Alex Baker, Executive Office Coordinator
- Deanna McKay, Public Communication & Engagement Coordinator

### **3. PLANNING RETREAT DAY #2 ANNOUNCEMENTS**

**A. The Mayor, City Council, and City Staff will have a working lunch today in the Nice Room beginning at 12:00.**

### **4. CITY COUNCIL DISCUSSION, VISIONING, AND PRIORITY SETTING**

**A. The following topics were identified prior to the retreat. However, there is a significant likelihood that other priorities of the Mayor and Council will and may be discussed as they are identified during the retreat. It is also likely some topics will not be discussed.**

**TOPICS OF DISCUSSION MAY INCLUDE THE FOLLOWING ITEMS:**

#### **1. Funding Our Future – Capital Planning for the Short, Middle, and Long Term**

- Director of Finance, Tom Harris, provided an update on the City's proposed revenue and expenditures planned for Fiscal Year 2027.
- A presentation outlining this discussion is attached hereto as "Exhibit A."
- The Mayor and City Council discussed revenue opportunities, staffing, and operations for when if and when other cities also begin to utilize the Alpharetta jail.

- The Mayor and City Council reviewed and discussed the Fiscal Year 2026-2030 Capital Improvement Plan funding (included in “Exhibit A”).
- The Mayor and City Council discussed Stormwater Fees as a potential revenue source.
- Mayor Gilvin recessed the meeting for a break at 10:15 am.
- Mayor Gilvin reconvened the meeting at 10:31 am.

## 2. TSPLOST III

- Director of Public Works, Pete Sewczwicz came forward to provide an update on TSPLOST III.
- Council Member DeRito asked about the number of requests for additional street light fixtures and sidewalk additions within neighborhoods.
- Council Member Hipes asked if there are any unfinished TSPLOST II projects, the viability of sidewalks or wider sidewalks north of Mayfield Road and Canton Street, and connectivity possibilities for the East and West Sides of Georgia400 at North Point.

## 3. The Current Status and Future of Office in Alpharetta

- Director of Community Development, Kathi Cook, and Director of Economic Development, Charlie Jewell, came forward to provide an update on current office statistics and the future of office.
- Mayor Gilvin recessed the meeting for a break to pick up lunch at 12:00 pm.
- Mayor Gilvin reconvened the meeting at 12:05

## 4. July 4<sup>th</sup>, 2026 – America’s 250<sup>th</sup> Celebration

- City Administrator, Chris Lagerbloom, introduced potential options for the City to enhance the July 4<sup>th</sup> Celebration, including a concept of a drone show in addition to fireworks.
- There was a consensus of the City Council to move forward with creating a two-day July 4<sup>th</sup> event.

## 5. Comprehensive Plan 2045 Preliminary Findings

- Director of Community Development, Kathi Cook, provided an update on the preliminary findings and survey responses for the 2045 Comprehensive Plan.

#### **6. Tax Allocation District #3 Negotiations**

- City Administrator, Chris Lagerbloom, provided an update on the status of Tax Allocation District #3 and the need for future negotiations amongst third party and vested organizations.

#### **7. Downtown Density / Downtown Parking**

- Council Member Reeves shared that she requested that this item be added to the retreat agenda, as she heard throughout her time campaigning that downtown is becoming overdeveloped and there is not a density cap.
- Council Member Hipes shared that he is hearing support of the development of downtown, and it depends on who you talk to. Finally, he does not believe that we need to change zoning requirements / density for downtown.
- Council Member DeRito shared that he has heard that residents believe there is a high quantity of townhomes being built in Alpharetta and that it will impact traffic. He also shared that he does not want to see City Center experience vacancies.

#### **8. Alpha Loop Long Term Plan**

- Director of Public Works, Pete Sewczwicz, came forward to provide an update on the completed sections and future construction of the Alpha Loop.
- Council Member Reeves shared that she would like to see spurs off of the Alpha Loop to connect different parts of Alpharetta (especially on the East side of the City).
- Council Member Hipes would like to prioritize the completion of the Alpha Link so that the Alpha Loop can be connected to the Big Creek Greenway.
- Mayor Gilvin would like to prioritize the Northwinds section of the Alpha Loop from Old Milton Parkway onward.

#### **9. Land Disturbance Review Criteria**

- Director of Community Development, Kathi Cook, came forward to provide an update on potential amendments Land Disturbance Review Criteria and tree permits.
- Mayor Pro Tem Merkel asked what the pros and cons would be with deviating from the state's suggestions for land disturbance review and was curious about how many requests the City receives for determining whether a tree is a specimen tree or not.
- Mayor Gilvin expressed concerns about allowing HOAs to approve tree removals, as someone trees may be located in a neighborhood may have buffers that are required as part of zoning conditions.

#### **10. Development of City Owned Properties**

- City Administrator, Chris Lagerbloom, introduced this item for discussion.
- Council Member Hipes inquired about City property inventory that could be used for developing parks and how to prioritize what we build upon and when. He also shared that the corner of Haynes Bridge Road and Old Milton Parkway has a nice area with a magnolia tree that would be great spot for a "Welcome to Alpharetta" landscaped area and gateway sign.
- Council Member Reeves suggested looking at the land near the Creek View Elementary School and Alpharetta High school as a park or potential mountain bike trail.
- Council Member Brady suggested considering monetizing some of the small parcels the City owns.

#### **11. Policy on City Fleet**

- City Administrator, Chris Lagerbloom, introduced this item for discussion.
- Director of Finance, Tom Harris, explained portions of the proposed Fleet Policy, including that there will be a staff member within each department who will serve as a fleet manager, the policy will take into consideration total cost of vehicle ownership (including make and model, maintenance, depreciation, fuel costs, and cost of vehicle), and there will now be a mileage minimum as opposed to

a maximum number of years that a vehicle must be owned before upgrading vehicles. This policy will come before Council at a future council meeting.

## 12. Policy on Investment in Public Art

- City Administrator, Chris Lagerbloom, introduced this item for discussion and shared the currently, there is not an ordinance that requires a percentage of new construction project to be dedicated to public art.
- Council Member Hipes shared that the City could decide to dedicate (for example) 1% of the amount of a construction/development project to be held for public arts. Several cities across the country utilize this method. Additionally, he shared that Georgia spends 14 cents on the dollar for arts programming (one of the lowest states in the country), and that there is a proven connection between economic development and presence of public arts.
- Mayor Gilvin shared that he does not object to having a discussion on this topic, but has a hard time committing to this when there are other budget considerations and restrictions to take into account.

## 5. PLANNING RETREAT DAY #2 ADJOURNMENT

- City Administrator, Chris Lagerbloom, provided a recap of the past two days and mentioned that staff will bring back next Fiscal Year's Work Plan. Additionally, he would like to propose working with CVIOG to facilitate and develop a multi-year strategic plan for the City.
- With there being no further items to consider or discuss, Mayor Gilvin adjourned the meeting at 3:07 p.m.

Respectfully submitted,



Lauren Shapiro, City Clerk

# EXHIBIT A



# City Council Retreat (Jan. 16-17, 2026) Financial Status Update



# Agenda



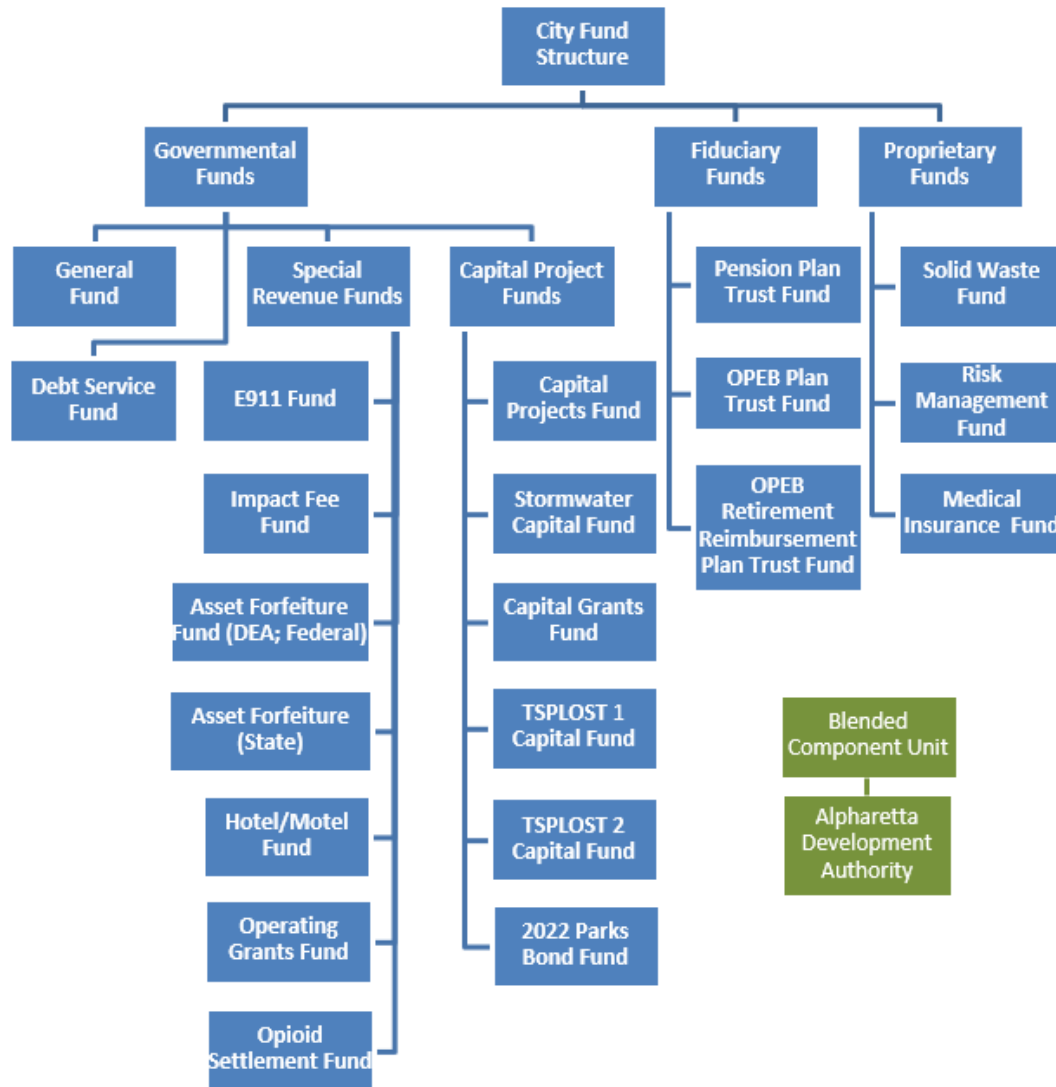
- Fiscal Year 2025 Financial Review
- Fiscal Year 2026 Financial Status and Mid Year Budget
- Funding our Future



# Fiscal Year 2025 Financial Review



# Fund Structure



21 Total Funds

15 Governmental Funds

3 Fiduciary Funds

3 Proprietary Funds

1 Blended Component Unit

# FY 2025 Financial Review



## General Fund

|                                    | <u>Actual</u> | <u>Over/(Under) Budget</u>          |
|------------------------------------|---------------|-------------------------------------|
| • Operations                       |               |                                     |
| – Revenues                         | \$96.5M       | \$2.3M                              |
| – Expenditures                     |               |                                     |
| • Operations                       | ( 85.4M)      | (4.8M)                              |
| • Appropriated Capital Transfer    | ( 4.0M)       | ↑                                   |
| Surplus from Operations            | \$ 7.1M       | <i>% of Budget Spend Statistics</i> |
| • PY Fund Balance Capital Transfer | ( 9.4M)       | <i>Salaries/Benefits (97%)</i>      |
| • Net change in Fund Balance       | (\$ 2.3M)     | <i>Maint./Operations (92%)</i>      |

## • Fund Balance

|                              |         |                            |
|------------------------------|---------|----------------------------|
| – Beginning Fund Balance     | \$38.0M | Emergency Reserve: \$24.2M |
| – Net change in Fund Balance | ( 2.3M) | FY 2026 Budget: 5.0M       |
| – Ending Fund Balance        | \$35.7M | FY 2027 Budget: 5.7M       |
|                              |         | Litigation Reserve: 0.8M   |
|                              |         | \$35.7M                    |

# Historical Fund Balance Trends

|                                     | FY 2017   | FY 2018   | FY 2019   | FY 2020   | FY 2021   | FY 2022   | FY 2023   | FY 2024   | FY 2025   |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Beginning Fund Balance</b>       | \$ 27.3   | \$ 28.5   | \$ 24.6   | \$ 27.8   | \$ 26.6   | \$ 35.7   | \$ 42.9   | \$ 42.6   | \$ 38.0   |
| <b>Revenues</b>                     | \$ 65.1   | \$ 66.0   | \$ 73.9   | \$ 71.9   | \$ 74.5   | \$ 81.1   | \$ 87.6   | \$ 91.2   | \$ 96.5   |
| <b>Expenditures</b>                 |           |           |           |           |           |           |           |           |           |
| <b>Operations</b>                   | \$ (53.3) | \$ (55.8) | \$ (59.1) | \$ (60.8) | \$ (60.9) | \$ (66.4) | \$ (72.3) | \$ (79.4) | \$ (85.4) |
| <b>Capital Transfers</b>            |           |           |           |           |           |           |           |           |           |
| Capital (Fund Balance)              | \$ (6.0)  | \$ (8.8)  | \$ (6.1)  | \$ (4.5)  | \$ (4.4)  | \$ (5.8)  | \$ (12.6) | \$ (10.5) | \$ (9.4)  |
| Capital (FB Adv; Adopted Budget)    | -         | -         | -         | (1.0)     | -         | -         | -         | -         | -         |
| Capital (FB Adv; Mid-Year Budget)   | -         | -         | -         | (2.0)     | -         | -         | -         | -         | -         |
| Capital (Recurring)                 | (4.5)     | (4.5)     | (4.5)     | (4.8)     | (0.2)     | (1.7)     | (3.0)     | (4.0)     | (4.0)     |
| Capital (One-Time)                  | -         | (0.7)     | (1.0)     | -         | -         | -         | -         | (1.8)     | -         |
|                                     | \$ (10.5) | \$ (14.0) | \$ (11.6) | \$ (12.3) | \$ (4.5)  | \$ (7.5)  | \$ (15.6) | \$ (16.3) | \$ (13.4) |
| <b>Net Change in Fund Balance</b>   | \$ 1.2    | \$ (3.8)  | \$ 3.2    | \$ (1.2)  | \$ 9.1    | \$ 7.2    | \$ (0.3)  | \$ (4.6)  | \$ (2.3)  |
| <b>Ending Fund Balance</b>          | \$ 28.5   | \$ 24.6   | \$ 27.8   | \$ 26.6   | \$ 35.7   | \$ 42.9   | \$ 42.6   | \$ 38.0   | \$ 35.7   |
| <b>Fund Balance Breakdown</b>       |           |           |           |           |           |           |           |           |           |
| Capital (next budget year)          | \$ 8.8    | \$ 6.1    | \$ 4.5    | \$ 5.3    | \$ 5.8    | \$ 12.6   | \$ 10.5   | \$ 9.4    | \$ 5.0    |
| Capital (next budget year; advance) | -         | -         | 3.0       | -         | -         | -         | -         | -         | -         |
| Capital (two budget years away)     | 6.1       | 4.5       | 5.3       | 5.8       | 12.6      | 10.5      | 9.4       | 5.0       | 5.7       |
| COA History Book                    | 0.0       | -         | -         | -         | -         | -         | -         | -         | -         |
| Litigation Reserve                  | -         | -         | -         | -         | -         | -         | -         | -         | 0.8       |
| Emergency Reserve                   | 13.5      | 14.0      | 15.0      | 15.5      | 17.2      | 19.7      | 22.6      | 23.5      | 24.2      |
|                                     | \$ 28.5   | \$ 24.6   | \$ 27.8   | \$ 26.6   | \$ 35.7   | \$ 42.9   | \$ 42.6   | \$ 38.0   | \$ 35.7   |

Capital: \$4.4M  
Non-Allocated: 0.7M  
Compensation: 0.2M  
Fund Balance: \$5.3M

## Fund Balance Methodology

- Fund Balance is programmed into the budget once known (audited financials).
- Annually, upon completion of the audit, the Fund Balance is allocated as follows:
  - Emergency Reserve is designated at 25% of current FY budgeted expenditures (3 months of operating expenditures).
    - All remaining fund balance is allocated towards one-time initiatives:
      - Covers the current FY Budget.
      - Remaining is set aside to cover the upcoming FY Budget that is being programmed.



# Fiscal Year 2026 Financial Status and Mid-Year Budget



# FY 2026 Financial Status

## November 2025 Monthly Report Dashboard

| GENERAL FUND DETAIL                                                                                                | Revenues                       | Performance Status | Forecasted Gain/Loss | } +\$1.6M |
|--------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------|----------------------|-----------|
|                                                                                                                    | Top-10                         |                    |                      |           |
|                                                                                                                    | Property/Motor Vehicle Taxes   | ↔                  | \$415,000            |           |
|                                                                                                                    | Local Option Sales Tax         | ↔                  | \$0                  |           |
|                                                                                                                    | Franchise Tax                  | ↔                  | (\$75,000)           |           |
|                                                                                                                    | Insurance Premium Tax          | ↑                  | \$769,239            |           |
|                                                                                                                    | Alcohol Beverage Excise Tax    | ↔                  | \$25,000             |           |
|                                                                                                                    | Building Permit Fees           | ↔                  | \$100,000            |           |
|                                                                                                                    | Business and Occupational Tax  | ↔                  | \$0                  |           |
|                                                                                                                    | Court/Traffic Fines            | ↔                  | \$0                  |           |
|                                                                                                                    | Recreation/Special Event Fees  | ↔                  | (\$50,560)           |           |
|                                                                                                                    | Hotel/Motel Tax (City portion) | ↑                  | \$187,500            |           |
|                                                                                                                    | Other Revenues                 | ↔                  | \$240,463            |           |
| <b>Minimum Surplus Goal Needed to Fund Capital:</b>                                                                |                                |                    | <b>\$9.0M</b>        |           |
| <i>(\$15M Annual Capital Need less \$1.5M allocated in the annual budget and \$4.5M allocated through TSPLOST)</i> |                                |                    |                      |           |
| <b>Less: Forecasted Revenue Gain</b>                                                                               |                                |                    | <b>\$1.6M</b>        |           |
| <b>Less: Forecasted Expenditure Savings</b>                                                                        |                                |                    | <b>(\$3.0M)*</b>     |           |
| <b>Favorable (Unfavorable) Net Surplus vs \$15M Capital Need:</b>                                                  |                                |                    | <b>(\$4.4M)*</b>     |           |

\* Forecasted losses/savings will be updated once more trend data becomes available.

# FY 2026 Financial Status

- Revenue forecasts are slowing/declining/irregular

|                                 |             | Revenue Growth (actuals) |         |         |         |         |
|---------------------------------|-------------|--------------------------|---------|---------|---------|---------|
|                                 |             | 2026ytd vs               | 2025 vs | 2024 vs | 2023 vs | 2022 vs |
|                                 | % of Budget | 2025ytd                  | 2024    | 2023    | 2022    | 2021    |
| LOST                            | 23%         | 1%                       | 2%      | 2%      | 5%      | 21%     |
| Motor Vehicle Title Tax Fee     | 4%          | 2%                       | 5%      | 2%      | 10%     | 14%     |
| Franchise Taxes                 | 7%          |                          |         |         |         |         |
| Electric                        |             | -                        | 14%     | -1%     | 16%     | 3%      |
| Cable                           |             | -19%                     | -10%    | -18%    | -8%     | -5%     |
| Telephone                       |             | -42%                     | -50%    | -4%     | -56%    | -34%    |
| Alcohol Beverage Excise Tax     | 3%          | 0%                       | -4%     | -1%     | 6%      | 18%     |
| Municipal Court Fines           | 2%          | -3%                      | 6%      | -20%    | 30%     | 12%     |
| Hotel Taxes                     | 4%          | 0%***                    | 2%      | -2%     | 17%     | 105%    |
|                                 |             |                          |         |         |         |         |
|                                 |             | Valuation Growth         |         |         |         |         |
|                                 | % of Budget | FY 2026                  | FY 2025 |         |         |         |
| Property Taxes                  | 35%         |                          |         |         |         |         |
| Taxable Residential Valuations* |             | 9%                       | 10%     |         |         |         |
| Taxable Commercial Valuations** |             | -1%                      | 2%      |         |         |         |
|                                 | 78%         |                          |         |         |         |         |

\* Anticipate slower growth in FY 2027 due to high-interest rate environment.

\*\* Anticipate further declines in FY 2027 due to slowing economic activity coupled with office vacancy rates.

\*\*\* After adjusting for prior-year collections remitted during FY 2026 (i.e. online hotel websites).

# Mid-Year Budget Requests (Operating)



## GENERAL FUND

### Economic Development

*Return of expired IGA Funding for Development Authority.*

#### *Initiatives*

|                                      | Revenue   | Expense | Net Cost  |
|--------------------------------------|-----------|---------|-----------|
| Local Job Creation Grant Program     | \$ 32,500 | \$ -    | \$ 32,500 |
| High Impact Permitting Grant Program | 20,948    | -       | 20,948    |

### Personnel Funding Reallocations (Multiple Departments)

*This request reallocates departmental personnel budgets to reflect previously approved position changes implemented since adoption of the FY 2026 Budget. No position changes (additions, reductions, reclassifications, or new positions) are being requested as part of this action.*

#### City Administration

|                              |   |         |           |
|------------------------------|---|---------|-----------|
| Assistant City Administrator | - | 104,821 | (104,821) |
| Municipal Records Officer    | - | 29,403  | (29,403)  |

#### Finance Department

|                                  |   |        |          |
|----------------------------------|---|--------|----------|
| Treasury Division Reorganization | - | 19,961 | (19,961) |
|----------------------------------|---|--------|----------|

#### Police Department

|                        |   |           |         |
|------------------------|---|-----------|---------|
| Public Safety Director | - | (271,152) | 271,152 |
|------------------------|---|-----------|---------|

#### Police Department/IT Department

|                                                                      |   |   |   |
|----------------------------------------------------------------------|---|---|---|
| Public Safety System Administrator<br>(transfer between Departments) | - | - | - |
|----------------------------------------------------------------------|---|---|---|

# Mid-Year Budget Requests (Operating)



## GENERAL FUND

### General Government

*Adjust revenue appropriations for Insurance Premium Taxes to reflect actual collections in FY 2026.*

|                                                 |         |   |         |
|-------------------------------------------------|---------|---|---------|
| Insurance Premium Tax Collections (over budget) | 769,239 | - | 769,239 |
|-------------------------------------------------|---------|---|---------|

*The City's E911 Fund has reached a point where recurring 911 tax revenue is no longer sufficient to fully support ongoing operational costs. As call volume, service demands, and associated personnel and technology expenses continue to rise, the E911 Fund has experienced a structural gap between revenues and expenditures. The subsidy request is anticipated to be an annual request moving forward.*

|                                                |   |         |           |
|------------------------------------------------|---|---------|-----------|
| E911 Fund subsidy (100% of forecasted subsidy) | - | 564,175 | (564,175) |
|------------------------------------------------|---|---------|-----------|

*The city managed the Downtown Dumpster Program that included setting aside spaces within the Roswell Street parking lot to house solid waste and recycling dumpsters to service various downtown restaurants. Improvements to the program were recently implemented. This new program went into effect on December 31, 2025. The funding requested herein is to cover costs incurred for the 1st six months of FY 2026 where the program was not billed while the City formulated an effective replacement program. This is a one-time subsidy request.*

|                         |   |        |          |
|-------------------------|---|--------|----------|
| Sanitation Fund subsidy | - | 75,000 | (75,000) |
|-------------------------|---|--------|----------|

|                 |                   |                   |                   |
|-----------------|-------------------|-------------------|-------------------|
| <b>Subtotal</b> | <b>\$ 822,687</b> | <b>\$ 522,208</b> | <b>\$ 300,479</b> |
|-----------------|-------------------|-------------------|-------------------|

|                                                               |          |                |                  |
|---------------------------------------------------------------|----------|----------------|------------------|
| <b>Contingency (increase from \$913,617 to \$1.2 million)</b> | <b>-</b> | <b>300,479</b> | <b>(300,479)</b> |
|---------------------------------------------------------------|----------|----------------|------------------|

|              |                   |                   |             |
|--------------|-------------------|-------------------|-------------|
| <b>Total</b> | <b>\$ 822,687</b> | <b>\$ 822,687</b> | <b>\$ -</b> |
|--------------|-------------------|-------------------|-------------|

# Mid-Year Budget Requests (Capital)

| CAPITAL PROJECT FUND                                                                             |  |                     |                   |
|--------------------------------------------------------------------------------------------------|--|---------------------|-------------------|
| LEGAL LEVEL OF CONTROL (Impacted Line-Items)                                                     |  |                     |                   |
|                                                                                                  |  | Fiscal Year 2026    |                   |
|                                                                                                  |  | Current Budget      | Budget Amendment  |
|                                                                                                  |  |                     | Revised Budget    |
| <b>Revenue by Source:</b>                                                                        |  |                     |                   |
| Investment Earnings                                                                              |  | \$ 300,000          | \$ 130,000        |
| <b>Net Budget Adjustments</b>                                                                    |  | <b>\$ 300,000</b>   | <b>\$ 430,000</b> |
| <b>Expenditures by Project:</b>                                                                  |  |                     |                   |
| Public Works                                                                                     |  |                     |                   |
| Crabapple Government Facility Roof Replacement                                                   |  | \$ -                | \$ 70,000         |
| SR 9 Landscaping <i>(no change in overall funding level; simply a change in funding sources)</i> |  | 1,665,000           | (1,665,000)       |
| <b>Non-Allocated</b>                                                                             |  | <b>1,469,003</b>    | <b>3,194,003</b>  |
| <b>Net Budget Adjustments</b>                                                                    |  | <b>\$ 3,134,003</b> | <b>\$ 70,000</b>  |

# Mid-Year Budget Requests (Capital)

| IMPACT FEE FUND                                                                                               |                   |                     |                   |           |
|---------------------------------------------------------------------------------------------------------------|-------------------|---------------------|-------------------|-----------|
| LEGAL LEVEL OF CONTROL (Impacted Line-Items)                                                                  |                   |                     |                   |           |
| Fiscal Year 2026                                                                                              |                   |                     |                   |           |
|                                                                                                               | Current<br>Budget | Budget<br>Amendment | Revised<br>Budget |           |
| <b>Revenue by Source:</b>                                                                                     |                   |                     |                   |           |
| Impact Fees (Parks)                                                                                           | \$ -              | \$ 379,813          | \$                | 379,813   |
| Impact Fees (Roads)                                                                                           | -                 | 108,639             |                   | 108,639   |
| Impact Fees (Public Safety)                                                                                   | -                 | 24,024              |                   | 24,024    |
| Net Budget Adjustments                                                                                        | \$ -              | \$ 512,476          | \$                | 512,476   |
| <b>Expenditures by Project:</b>                                                                               |                   |                     |                   |           |
| Impact Fees (Roads)                                                                                           |                   |                     |                   |           |
| AlphaLink Design/Construction <i>(no change in overall funding level; simply a change in funding sources)</i> | \$ 2,062,937      | \$ (2,062,937)      | \$                | -         |
| Dryden Road Extension <i>(no change in overall funding level; simply a change in funding sources)</i>         | -                 | 2,223,615           |                   | 2,223,615 |
| Non-Allocated (Parks)                                                                                         | 840,756           | 379,813             |                   | 1,220,569 |
| Non-Allocated (Roads)                                                                                         | 52,039            | (52,039)            |                   | -         |
| Non-Allocated (Public Safety)                                                                                 | 120,359           | 24,024              |                   | 144,383   |
| Net Budget Adjustments                                                                                        | \$ 3,076,091      | \$ 512,476          | \$                | 3,588,567 |

# Mid-Year Budget Requests (Capital)

| TSPLOST-II CAPITAL PROJECT FUND                                                                               |                      |                     |                      |
|---------------------------------------------------------------------------------------------------------------|----------------------|---------------------|----------------------|
| LEGAL LEVEL OF CONTROL (Impacted Line-Items)                                                                  |                      |                     |                      |
|                                                                                                               | Fiscal Year 2026     |                     |                      |
|                                                                                                               | Current Budget       | Budget Amendment    | Revised Budget       |
| <b>Revenue by Source:</b>                                                                                     |                      |                     |                      |
| TSPLOST-II Tax Revenue (90% to 100% of GSU forecast)                                                          | \$ 6,985,201         | \$ 6,146,934        | \$ 13,132,135        |
| Investment Earnings                                                                                           | 400,000              | 700,000             | 1,100,000            |
| <b>Net Budget Adjustments</b>                                                                                 | <b>\$ 7,385,201</b>  | <b>\$ 6,846,934</b> | <b>\$ 14,232,135</b> |
| <b>Expenditures by Project:</b>                                                                               |                      |                     |                      |
| Public Works                                                                                                  |                      |                     |                      |
| AlphaLink Design/Construction <i>(no change in overall funding level; simply a change in funding sources)</i> | \$ 7,937,063         | \$ 2,062,937        | \$ 10,000,000        |
| Dryden Road Extension <i>(no change in overall funding level; simply a change in funding sources)</i>         | 2,998,902            | (2,223,615)         | 775,287              |
| SR 9 Landscaping <i>(no change in overall funding level; simply a change in funding sources)</i>              | -                    | 1,665,000           | 1,665,000            |
| <b>Non-Allocated</b>                                                                                          | <b>3,881,433</b>     | <b>5,342,612</b>    | <b>9,224,045</b>     |
| <b>Net Budget Adjustments</b>                                                                                 | <b>\$ 14,817,398</b> | <b>\$ 6,846,934</b> | <b>\$ 21,664,332</b> |

# Mid-Year Budget Requests (Capital)



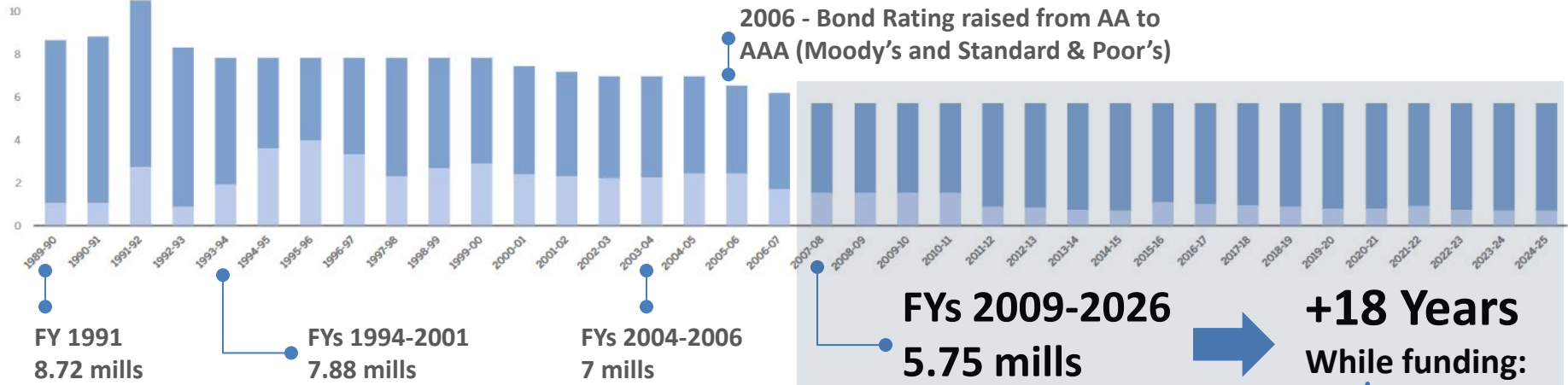
| TSPLOST-I CAPITAL PROJECT FUND               |  |                   |                     |
|----------------------------------------------|--|-------------------|---------------------|
| LEGAL LEVEL OF CONTROL (Impacted Line-Items) |  |                   |                     |
|                                              |  | Fiscal Year 2026  |                     |
|                                              |  | Current<br>Budget | Budget<br>Amendment |
|                                              |  |                   | Revised<br>Budget   |
| <b>Revenue by Source:</b>                    |  |                   |                     |
| Investment Earnings                          |  | \$ 300,000        | \$ 550,000          |
| Net Budget Adjustments                       |  | \$ 300,000        | \$ 850,000          |
| <b>Expenditures by Project:</b>              |  |                   |                     |
| Non-Allocated                                |  | \$ 1,389,099      | \$ 550,000          |
| Net Budget Adjustments                       |  | \$ 1,389,099      | \$ 1,939,099        |



# Fiscal Year 2027 Forecast



# Millage Rate History



## \$115M in Bond Issues:

- **Series 2012 GO Bond (\$29M)** - City Hall, Parking Garage, Brooke St. Park, Public Space, creating Downtown.
- **Series 2016 GO Bond (\$52M)** - \$27M Transportation (Rucker Rd, Kimball Bridge Rd); \$25M Parks (Greenway ext. to Forsyth, WP Pool, Preston Ridge Comm. Ctr, Arts Ctr, Parkland).
- **Series 2022 GO Bond (\$30M)** - Upgrades (Wills Park, Eq. Ctr., Union Hill Park, Webb Br. Park, etc.) and New Parks (Waters Rd Park, Mid-Broadwell Park, etc.).
- **Series 2013 DA Bond (\$4M)** - Gwinnett Technical College.

## +6 New Parks, +3 New Park Facilities:

- Cogburn Rd Park, Brooke St. Park, Town Green, Mid-Broadwell Rd Park, Old Rucker Park (incl. Farm), Waters Road Park, Arts Center, Preston Ridge Community Center, expanded Wills Park Pool. With more Park improvements coming soon! (Wills Park, Wacky World, etc.)

## Top Tier Employer

- Highly competitive pay/benefits

## \$11M in HX Tax Savings Annually

HX Increases:

- FY 2011: \$30K to \$35K
- FY 2012: \$35K to \$40K
- FY 2021: \$40K to \$45K, Floating HX, and removal of income restrictions for Senior Basic HX

## ISO-1 Rating

## Miles of New Sidewalks and Trails:

- Sidewalks, Greenway Extensions (Webb Bridge Rd. to Forsyth), AlphaLoop.

## New City Hall & Downtown

## +\$2B Tax Digest Growth:

- \$4.7B (FY 2009) - \$7B (FY 2026)

## Expanded PS HQ and 911

## +50 Positions:

- Net = 100% Public Safety

## 2 Recessions:

- **Great Recession** (Dec. 2007 thru June 2009).
- **COVID Recession** (Feb 2020 thru April 2020).

## Assumption of Alpharetta Jail operations

# Millage Rate Comparison



- Millage rates approved in 2025

|               | Millage Rates (est.) |              |       | Effective Millage Rate for Average Homeowner |       | Homestead Exemptions |          | Comparison of Alternate Revenue Sources  |     |
|---------------|----------------------|--------------|-------|----------------------------------------------|-------|----------------------|----------|------------------------------------------|-----|
|               | Operations           | Debt Service | Total | Operations                                   | Total |                      |          | Gross Receipts based Business/Stormwater |     |
|               |                      |              |       |                                              |       |                      |          | Occupation tax                           | Fee |
| Johns Creek   | 3.492                | 0.250        | 3.742 | 3.305                                        | 3.555 | 15,000               | floating | YES                                      | YES |
| Milton        | 4.193                | 0.310        | 4.503 | 3.968                                        | 4.278 | 15,000               | floating | YES                                      | NO  |
| Roswell       | 4.049                | 0.900        | 4.949 | 4.049                                        | 4.949 | -                    | floating | YES                                      | YES |
| Alpharetta*   | 5.030                | 0.720        | 5.750 | 4.222                                        | 4.942 | 45,000               | floating | NO                                       | NO  |
| Sandy Springs | 4.731                | 0.000        | 4.731 | 4.478                                        | 4.478 | 15,000               | floating | YES                                      | NO  |
| Brookhaven**  | 2.740                | 0.470        | 3.210 | 2.388                                        | 2.858 | 36,000               | floating | YES                                      | YES |

Homestead Exemption tax-reduction calculations are based on an average home value of \$700,000.

\* Alpharetta's Homestead Exemptions saves our homeowners \$11 million annually.

\*\* Does not include Special Tax District (STD) and Special Service District (SSD) millage rates. These millage levies apply only to commercial and exempt properties. They do not apply to residential properties, including those with homestead exemptions or purely multi-family residential buildings. However, mixed-use developments that combine commercial and residential uses may still be subject to the SSD tax, depending on their zoning.

Special Tax District/STD (12 mills): located in the I-85, North Druid Hills area. The STD funds police, code enforcement, and infrastructure from the imposition of an ad valorem tax mill rate on properties in this designated area.

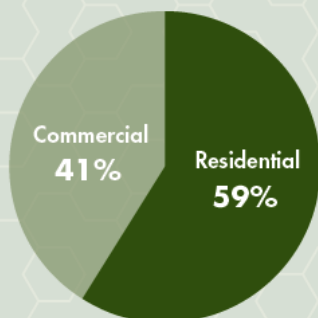
Special Service District/SSD (4.00 mills). This SSD funds capital projects and governmental services.

# Taxpayer Statistics

## Tax Base Segmentation

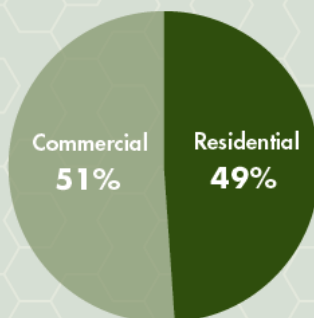
The charts below highlight the City's tax base segmentation from multiple perspectives, including assessed valuation and taxable valuation. The shift in valuations (assessed vs. taxable) between residential and commercial property segments is primarily attributable to the City's generous homestead exemption offerings (applies to Residential tax base segment only).

### Assessed Valuation



Assessed value is equal to 40% of the Fair Market Value (price a knowledgeable buyer would pay) that the Fulton County Board of Assessors assigns to a property before any homestead exemptions and/or adjustments are applied.

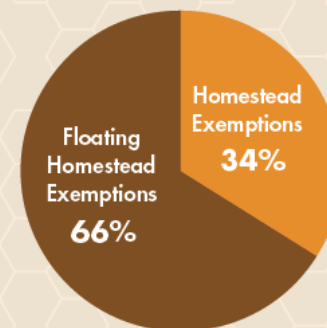
### Taxable Valuation



Taxable value represents the valuation after homestead exemptions and/or adjustments are applied.

## Annual Taxpayer Savings

**\$11 million**



### The City's Exemptions

- Floating Homestead exemption that caps the taxable value growth of homesteaded properties to the lesser of 3% or CPI;
- Basic Homestead exemption of \$45,000 which is among the highest in the State;
- Senior Basic Homestead exemption of \$25,000 for residents aged 65 and older; and
- Senior Full-Value Homestead exemption available to residents aged 70 and older who meet certain income requirements.

**Where Does My Property Tax Dollar Go?**



Fulton County School District

Fulton County  
(Operations and Debt Service)

City of Alpharetta  
(Operations and Debt Service)

# Budget Timeline



## City of Alpharetta

### Fiscal Year 2027 Budget Calendar



2025



### SEPTEMBER-DECEMBER

- Capital Improvement Plan (CIP) and FY 2027 Capital Investment review and update by Departments.

.....

2026

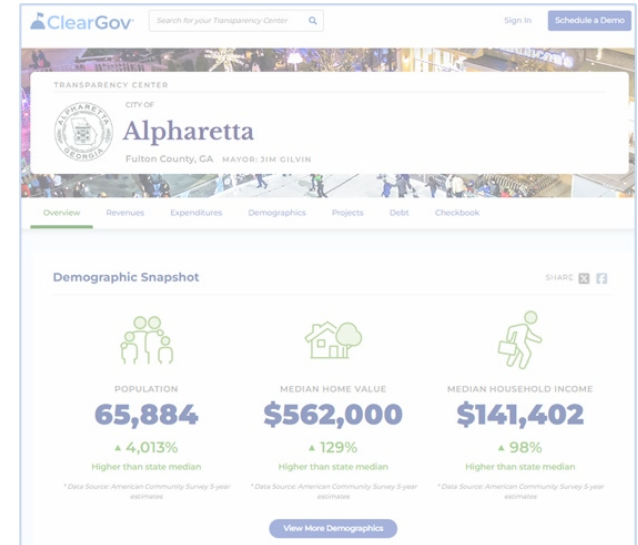


### JANUARY 16-17

- City Council Planning Retreat

### JANUARY-FEBRUARY

- FY 2027 Budget kickoff  
FY 2027 Budget target data distributed to departments:
  - Phase II (maintenance and operations).
  - Phase III (operational budget initiatives).
  - Performance Measurement ("PM") template:
    - FY 2025 actual vs. target (results).
    - FY 2026 target.
    - FY 2027 target.
  - Departmental organizational charts.
  - Departmental goals and objectives.
- CIP and FY 2027 Capital Investment review by the Finance Department.



### FEBRUARY-MARCH

- FY 2027 Budget review by the Finance Department.
- CIP and FY 2027 Capital Investment refresh by Departments.



### MARCH-APRIL

FY 2027 Budget, CIP, and FY 2027 Capital Investment Review by City Leadership including City Administration and Departments.

# Budget Timeline



## City of Alpharetta Fiscal Year 2027 Budget Calendar

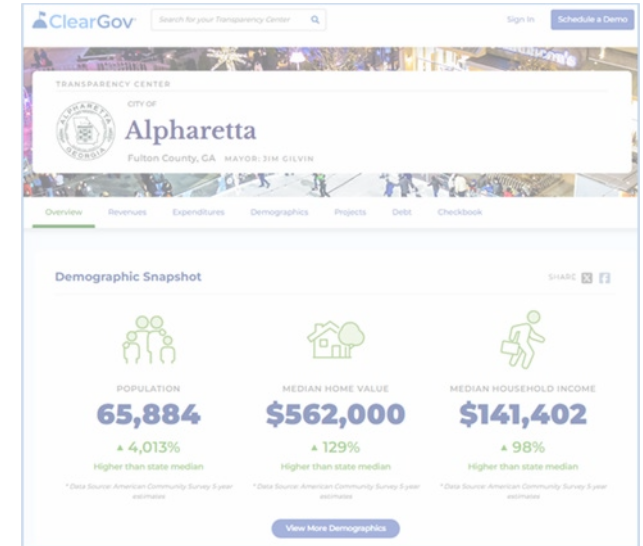


**2026**



### April 2026

- FY 2027 Budget (including CIP and Capital Investment) release including:
  - Budget Document (bookmarked pdf).
    - <https://www.alpharetta.ga.us/343/Annual-Operating-Capital-Budget>
  - Online Transparency Portal:
    - ClearGov - Revenue and Expense category totals.
      - <https://cleargov.com/georgia/fulton/city/alpharetta>
    - OpenGov - Revenue and Expense line-item detail.
      - <https://alpharettaga.opengov.com>



**Workshops**



### May 4/18, 2026

- FY 2027 Budget Workshop with City Council
  - FY 2027 Budget

**Public Hearing 1**



### June 15, 2026 (6:30pm)

- FY 2027 Budget
  - Public Hearing
  - 1st Reading of Budget Ordinance
  - 1st Reading of Millage Rate Ordinance

**Public Hearing 2**



### June 22, 2026 (11:30am)

- FY 2027 Budget
  - Public Hearing

**Public Hearing 3**



### June 22, 2026 (6:30pm)

- FY 2027 Budget
  - Public Hearing
  - 2nd Reading of Budget Ordinance
  - 2nd Reading of Millage Rate Ordinance

**FY 2027**



### July 1, 2026

- FY 2027 Begins!

# Budget Methodology



## ■ Hybrid Budgeting

### • Granular Scrutiny

- Finance reviews every account line-by-line as we build the base budget that is released to departments for review/update.

### – Justification Culture

- Finance requires open-dialogue and justification for any increase to departmental base budget totals. These increases must be tied to defensible outcomes.

### – Initiative Driven

- The base budget isn't just "last year + 3%"; it is actively adjusted for known initiatives, ensuring the budget follows strategy, not just history.

### – Friction Placement

- Friction is targeted towards increases over the base budget where most financial risk resides.

# Pre-Retreat Budget Assumptions



- Preliminary Base Budget programmed to address the following priorities:
  - Reflects slowing revenue growth trends and programs Departmental Operational Budgets accordingly.
    - Personnel
      - Maintain personnel compensation competitiveness
        - Market Adjustments
        - Merit Program (3%)
    - Operations
      - Slowed discretionary spending (travel, etc.) and focus on cost-effective alternatives (virtual training alternatives)
      - Keep up with inflationary cost growth
        - Software (after adj. for Hexagon on-prem contract reduction); Utilities; Insurance premiums and claims; etc.
        - Services (e.g., landscape maintenance)

# FY 2027 Base Budgets

- Funds are balanced except as noted below:
  - Finance Forecast (departments will update budget detail in January/February)
  - E911 Fund proposes a subsidy based on call volume:
    - \$553,824 (Alpharetta; 74% of call volume; programmed into the FY 2027 General Fund and E911 Fund budgets)
    - \$194,587 (Milton; 26% of call volume; currently represented as a deficit pending renegotiation of the Milton IGA for 911 Services)

|                                               | Revenues*             | Expenditures          | Surplus/<br>(Deficit) | Balanced<br>Budget |
|-----------------------------------------------|-----------------------|-----------------------|-----------------------|--------------------|
| <b>General Fund</b>                           | <b>\$ 106,318,071</b> | <b>\$ 106,318,071</b> | <b>\$ -</b>           | <b>√ **</b>        |
| <b>Special Revenue Funds:</b>                 |                       |                       |                       |                    |
| Asset Forfeiture Fund                         | \$ 350,000            | \$ 350,000            | \$ -                  | √                  |
| E911 Fund                                     | 4,964,674             | 5,159,261             | (194,587)             | NO                 |
| Impact Fee Fund                               | 1,425,000             | 1,425,000             | -                     | √                  |
| Hotel/Motel Fund                              | 9,940,000             | 9,940,000             | -                     | √                  |
|                                               | <b>\$ 16,679,674</b>  | <b>\$ 16,874,261</b>  | <b>\$ (194,587)</b>   |                    |
| <b>Capital/Grant Funds:</b>                   |                       |                       |                       |                    |
| Capital Projects Fund                         | \$ 5,036,572          | \$ 5,036,572          | \$ -                  | √                  |
| Stormwater Capital Fund                       | 1,475,000             | 1,475,000             | -                     | √                  |
| TSPLOST 1 Capital Fund                        | 2,239,099             | 2,239,099             | -                     | √                  |
| TSPLOST 2 Capital Fund                        | 18,974,045            | 18,974,045            | -                     | √                  |
|                                               | <b>\$ 27,724,716</b>  | <b>\$ 27,724,716</b>  | <b>\$ -</b>           |                    |
| <b>Debt Service Fund</b>                      | <b>\$ 6,704,256</b>   | <b>\$ 6,704,256</b>   | <b>\$ -</b>           | <b>√</b>           |
| <b>Enterprise Fund:</b>                       |                       |                       |                       |                    |
| Solid Waste Fund                              | <b>\$ 6,283,359</b>   | <b>\$ 6,283,359</b>   | <b>\$ -</b>           | <b>√</b>           |
| <b>Internal Service Funds:</b>                |                       |                       |                       |                    |
| Risk Management Fund                          | \$ 2,468,500          | \$ 2,468,500          | \$ -                  | √                  |
| Medical Insurance Fund                        | 10,550,000            | 10,550,000            | -                     | √                  |
|                                               | <b>\$ 13,018,500</b>  | <b>\$ 13,018,500</b>  | <b>\$ -</b>           |                    |
| <b>Fiduciary Funds:</b>                       |                       |                       |                       |                    |
| OPEB Plan Trust Fund                          | \$ 6,500              | \$ 6,500              | \$ -                  | √                  |
| OPEB Retirement Reimbursement Plan Trust Fund | 1,121,467             | 1,121,467             | -                     | √                  |
|                                               | <b>\$ 1,127,967</b>   | <b>\$ 1,127,967</b>   | <b>\$ -</b>           |                    |
| <b>Total</b>                                  | <b>\$ 177,856,543</b> | <b>\$ 178,051,130</b> | <b>\$ (194,587)</b>   | <b>√</b>           |

**\*\*Includes \$1.1 million reduction in the Annual Capital Appropriation (from \$1,573,887 in amended FY 2026 to \$475,000 in FY 2027).**

# FY 2027 GF Revenue Overview



| FY        | 2026  | 2027  | change |
|-----------|-------|-------|--------|
| Operating | 5.030 | 5.050 | +0.020 |
| Debt      | 0.720 | 0.700 | -0.020 |

## Revenues:

|                                       | FY 2026<br>AMENDED<br>BUDGET | FY 2027<br>RECOMMENDED<br>BUDGET | \$ Variance         | % Variance  |
|---------------------------------------|------------------------------|----------------------------------|---------------------|-------------|
| Property Taxes:                       |                              |                                  |                     |             |
| Current Year                          | \$ 34,075,000                | \$ 35,720,000                    | \$ 1,645,000        | 4.8%        |
| Motor Vehicle Title Tax Fee           | 3,625,000                    | 3,850,000                        | 225,000             | 6.2%        |
| Prior Year/Delinquent/MV              | 379,000                      | 378,000                          | (1,000)             | -0.3%       |
| Local Option Sales Tax                | 22,440,500                   | 22,700,000                       | 259,500             | 1.2%        |
| Other Taxes:                          |                              |                                  |                     |             |
| Franchise Fees                        | 7,130,000                    | 7,300,000                        | 170,000             | 2.4%        |
| Insurance Premium Tax                 | 6,390,000                    | 7,400,000                        | 1,010,000           | 15.8%       |
| Alcohol Beverage Excise Tax           | 2,825,000                    | 2,900,000                        | 75,000              | 2.7%        |
| Other Taxes                           | 3,670,400                    | 3,850,200                        | 179,800             | 4.9%        |
| Licenses & Permits                    | 3,476,500                    | 3,715,500                        | 239,000             | 6.9%        |
| Intergovernmental                     | 352,385                      | 339,760                          | (12,625)            | -3.6%       |
| Charges for Services                  | 5,414,072                    | 5,531,400                        | 117,328             | 2.2%        |
| Fines & Forfeitures                   | 2,280,000                    | 2,205,500                        | (74,500)            | -3.3%       |
| Interest                              | 1,150,000                    | 1,000,000                        | (150,000)           | -13.0%      |
| Other Revenues                        | 255,654                      | 241,139                          | (14,515)            | -5.7%       |
| Other Financing Sources:              |                              |                                  |                     |             |
| Interfund Transfer (Hotel/Motel Fund) | 3,412,500                    | 3,525,000                        | 112,500             | 3.3%        |
| <b>Total Operating Revenues</b>       | <b>\$ 96,876,011</b>         | <b>\$ 100,656,499</b>            | <b>\$ 3,780,488</b> | <b>3.9%</b> |
| Fund Balance Carryforward             | 5,017,048                    | 5,661,572                        |                     |             |
| <b>Total Revenues</b>                 | <b>\$ 101,893,059</b>        | <b>\$ 106,318,071</b>            |                     |             |

## Growth Drivers

- Property Taxes (+\$1.6M)
  - ✓ 6% growth in Residential Valuations (9% in FY 2026)
  - ✓ -2% contraction in Commercial Valuations (-1% in FY 2026)
  - ✓ New Construction of \$86M (\$133M in FY 2026)
  - ✓ 0.02 mill shift to Operations (+\$145K; -\$180K to Bond)
- Insurance Premium Taxes (+\$1M)
- Licenses & Permits (building permit fees +\$100K)
- Hotel/Motel Taxes (COA portion; +\$113K)

## Revenue Reductions

- Franchise Taxes (cable -\$25K, telephone -\$75K)
- School Zone Citations (-\$75K)
- Interest Earnings (-\$150K)

# New Initiative Funding Perspective

Market Value = \$59.8M  
Taxable Value = \$23.9M  
(40% of MV)

COA Taxes for  
Operations = \$120K



## Alpharetta Marriott

Market Value: \$29.4M  
Taxable Value: \$11.8M  
#21-549011110402  
5750 WINDWARD PKY



## Alpharetta Hilton

Market Value: \$30.4M  
Taxable Value\*: \$12.1M  
\*w/o abatement  
#22-545011881016  
5775 NORTHPOINT  
PKWY

# FY 2027 GF Expenditure Overview

|                                            | FY 2026<br>AMENDED<br>BUDGET | FY 2027<br>RECOMMENDED<br>BUDGET | \$ Variance         | % Variance   |
|--------------------------------------------|------------------------------|----------------------------------|---------------------|--------------|
| <b>Expenditures (by Category):</b>         |                              |                                  |                     |              |
| Personnel Services:                        | \$ 65,142,210                | \$ 68,830,608                    | \$ 3,688,398        | 5.7%         |
| Jail Operations                            | 1,254,886                    | 1,890,306                        | 635,420             | 50.6%        |
| <i>sub total</i>                           | <b>\$ 66,397,096</b>         | <b>\$ 70,720,914</b>             | <b>\$ 4,323,818</b> | <b>6.5%</b>  |
| Maintenance and Operations:                |                              |                                  |                     |              |
| Base                                       | \$ 3,637,832                 | \$ 3,498,704                     | \$ (139,128)        | -3.8%        |
| Jail Operations                            | 463,195                      | 361,813                          | (101,382)           | -21.9%       |
| Targeted Accounts (net of Jail operations) |                              |                                  |                     |              |
| Professional Services                      | 3,849,480                    | 3,815,376                        | (34,104)            | -0.9%        |
| Runoff Election (Fulton County IGA)        | 150,000                      | -                                | (150,000)           | -            |
| Repair/Maintenance                         | 2,507,700                    | 2,523,200                        | 15,500              | 0.6%         |
| Maintenance Contracts                      | 4,711,510                    | 4,724,821                        | 13,311              | 0.3%         |
| Professional Services (IT)                 | 4,736,106                    | 4,748,477                        | 12,371              | 0.3%         |
| Hexagon                                    | 631,836                      | 428,228                          | (203,608)           | -32.2%       |
| General Supplies                           | 1,280,449                    | 1,249,845                        | (30,604)            | -2.4%        |
| Utilities                                  | 3,403,925                    | 3,601,675                        | 197,750             | 5.8%         |
| Insurance Premiums (Risk Fund)             | 1,060,500                    | 1,206,500                        | 146,000             | 13.8%        |
| <i>sub total</i>                           | <b>\$ 26,432,533</b>         | <b>\$ 26,158,639</b>             | <b>\$ (273,894)</b> | <b>-1.0%</b> |
| Capital/Lease/Other:                       |                              |                                  |                     |              |
| Operational Capital/Other                  | \$ 319,179                   | \$ 322,679                       | \$ 3,500            | 1.1%         |
| Capital Leases/Gwinnett Tech Debt Svc      | 1,296,181                    | 1,280,443                        | (15,738)            | -1.2%        |
| Contingency                                | 913,617                      | 1,000,000                        | 86,383              | 9.5%         |
| <b>Total Operating Expenditures</b>        | <b>\$ 95,358,606</b>         | <b>\$ 99,482,675</b>             | <b>\$ 4,124,069</b> | <b>4.3%</b>  |
| Reserve for Operating Initiatives          | -                            | 145,000                          |                     |              |
| Interfund Transfers:                       |                              |                                  |                     |              |
| Fund Balance (Capital Investment)          | 5,017,048                    | 5,661,572                        |                     |              |
| <b>Capital Program</b>                     | <b>1,517,405</b>             | <b>475,000</b>                   |                     |              |
| 911 Fund (Alpharetta's subsidy portion)    | -                            | 553,824                          |                     |              |
| <b>Total Expenditures</b>                  | <b>\$ 101,893,059</b>        | <b>\$ 106,318,071</b>            |                     |              |

- Performance-based compensation program (3% on average; consistent with market review).
- Targeted Market-Based compensation adj. to employee classes.
- Annualized impact of Alpharetta Jail staffing (+\$635K).
- Assumed group insurance cost growth of 5%.

- Coverage of Growth Drivers:
  - ✓ Utilities (+\$199K).
  - ✓ Insurance Premiums (+\$146K).
- Reduction in discretionary spending (travel, training, etc.) as well as targeted reductions in accordance with spending trends (legal, advertising, etc.).

← Impact of Millage Shift.

← Pro-rata subsidy based on call volume.

# Service Delivery Standards



## ■ Compensation

- Alpharetta is focused on being a top-tier employer in the North Fulton market. This is evident in the compensation plan adjustments made since the COVID pandemic.
- 54% growth in Personnel Budget between FY 2020-2027<sup>(draft)</sup>
  - Average annual growth of 6% (incl. Jail staffing)

|                                                 | COVID   |         |         |         |         |         | DRAFT   |         |
|-------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
|                                                 | FY 2020 | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | FY 2027 |
| <b>Merit</b>                                    |         |         |         |         |         |         |         |         |
| July                                            | -       | 3%      | 3%      | 4%      | 4%      | 4%      | 3%      | 3%      |
| November (all employees)                        |         |         | 3%      |         |         |         |         |         |
| November (add 'I' for Police/911)               |         |         | 10%     |         |         |         |         |         |
| <b>Other Compensation Adjustments</b>           |         |         |         |         |         |         |         |         |
| Public Safety Compensation Plan Update          | ✓       |         |         |         |         |         |         |         |
| One-Time Compensation Payout                    |         | ✓       |         |         |         |         |         |         |
| Evergreen Class & Compensation Study            |         | ✓       |         |         |         |         |         |         |
| 1st Responders Supplemental Grant               |         |         | ✓       |         |         |         |         |         |
| Salary Compression Adjustments                  |         |         |         | ✓       |         |         |         |         |
| Market-based Personnel Compensation adjustments |         |         |         |         | ✓       | ✓       | ✓       | ✓       |

# Service Delivery Standards



## ■ Staffing

- Alpharetta is focused on maintaining and expanding service levels to our community in accordance with the priorities set forth in the Annual Action Plan
  - 43 positions added between FYs 2019-2026
    - 88% within Public Safety (38 positions)
      - » Includes 15 positions for Jail Services
    - 12% within all other Areas

# Annual Recurring Capital Needs



- Goal is to fund Recurring Capital from General Operations (between current year appropriation and prior year fund balance) and not unsustainable sources such as TSPLOST.
- City has 5-Year Capital Needs Plan (\$100M; FYs 2026-2030)
  - Based on studies and/or internal assessments of all asset types, life expectancies, level of service targets, etc.
- Annual Replacement (“Recurring”) Needs: >\$15M
  - \$4.0M Milling & Resurfacing
  - \$3.0M Stormwater
  - \$2.2M Fleet
  - \$5.8M Technology, Facilities, Recreation Fields/Courts/Turf and Playgrounds, Sidewalks, Non-PS Fleet/Equipment, Transportation Infrastructure, etc.

# FY 2027 Base Budget Capital



## ■ General Fund Budget

### • Capital Funding

- Balanced Budget required reducing Annual Capital Appropriation from \$1.6M to \$475K.
- General Fund (\$6.1M; Goal = \$15M)
  - Prio-Year Excess Fund Balance of \$5.6M (fluctuates annually based on operations)

| History                          | 2020          | 2021          | 2022          | 2023           | 2024           | 2025          | Amended<br>2026 | Projected<br>2027 |
|----------------------------------|---------------|---------------|---------------|----------------|----------------|---------------|-----------------|-------------------|
| Annual Capital Appropriation     | \$4.8M        | \$0.2M        | \$1.7M        | \$3.0M         | \$5.8M         | \$4.0M        | \$1.6M          | \$475K            |
| Fund Balance Carryforward (year) | \$4.5M (2018) | \$4.4M (2019) | \$5.8M (2020) | \$12.6M (2021) | \$10.5M (2022) | \$9.4M (2023) | \$5.0M (2024)   | \$5.7M (2025)     |
|                                  | \$3.0M (2019) | -             | -             | -              | -              | -             | -               | -                 |
|                                  | \$12.3M       | \$4.5M        | \$7.5M        | \$15.6M        | \$16.3M        | \$13.4M       | \$6.6M          | \$6.1M            |
| TSPLOST                          |               |               |               |                |                |               | \$4.5M          | \$4.8M            |



Funding Our  
Future

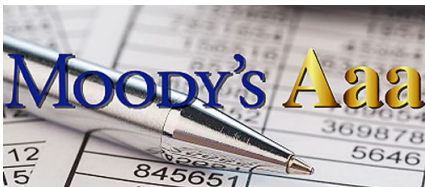


# Bond Rating/Capacity

|                                      | Principal<br>Outstanding<br>(FYE 2025) | Rating | Final<br>Maturity | Debt Service;<br>Principal/Interest<br>(FY 2026) | Funding<br>Source |
|--------------------------------------|----------------------------------------|--------|-------------------|--------------------------------------------------|-------------------|
| <b>General Obligation (GO) Bonds</b> |                                        |        |                   |                                                  |                   |
| GO Refunding Bonds, Series 2014      | \$ 1,850,000                           | AAA    | 2026              | \$ 1,893,290                                     | Debt Service Fund |
| GO Bonds, Series 2016                | 46,740,000                             | AAA    | 2041              | 1,923,988                                        | Debt Service Fund |
| GO Refunding Bonds, Series 2020      | 16,500,000                             | AAA    | 2032              | 1,160,000                                        | Debt Service Fund |
| GO Bonds, Series 2022                | 25,305,000                             | AAA    | 2047              | 1,633,268                                        | Debt Service Fund |
|                                      | <u>\$ 90,395,000</u>                   |        |                   | <u>\$ 6,610,545</u>                              |                   |
| <b>Development Authority Bonds</b>   |                                        |        |                   |                                                  |                   |
| Revenue Bonds, Series 2013           | \$ 1,995,000                           | AAA    | 2033              | \$ 291,065                                       | General Fund      |
| Revenue Bonds, Series 2016           | 21,055,000                             | AAA    | 2041              | 1,448,713                                        | Hotel/Motel Fund  |
|                                      | <u>\$ 23,050,000</u>                   |        |                   | <u>\$ 1,739,778</u>                              |                   |

# AAA

**S&P Global**  
Ratings



## • Capacity

- No legal limit capacity issues nor immediate pressure on Bond Rating
- More about planning/investing in future/revenue source

# Bond Rating Positives/Negatives



## Positives

### Economy & Demographics

- Exceptionally healthy large, diverse tax base
- Full value per capita above US median
- Affluent and growing local economy

### Financial Condition

- Fund balance as a percent of operating revenues is consistent with U.S. medians
- Superior operating cash position with strong access to external liquidity
- Strong budgetary performance with general fund and total governmental fund operating surpluses
- Diverse general fund revenues

### Debt & Pension

- Strong debt and contingent liability profile
- Pension and OPEB are not an immediate source of pressure

### Management

- Prudent long-term budgeting
- Formalized debt, investment, and fund balance policies

### ESG

- Long term environmental risk is low
- Healthy social credit profile
- Stable governance

## Negatives

### Economy & Demographics

- None

### Financial Condition

- Sizable capital plan

### Debt & Pension

- Slow payout of outstanding debt

### Management

- None

### ESG

- Some elevated exposure to heat stress

# 5-Year CIP

## FY 2026-2030 Capital Improvement Plan

June 11, 2025

|                                                                                                  | FY 2026                     | FY 2027                     | FY 2028                     | FY 2029                     | FY 2030                     | Total                        |
|--------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| <b>Sources</b>                                                                                   |                             |                             |                             |                             |                             |                              |
| General Fund (Annual Appropriation)                                                              | \$ 3,091,292                | \$ 3,174,538                | \$ 3,238,029                | \$ 3,302,789                | \$ 3,368,845                | \$ 16,175,493                |
| General Fund (Fund Balance)                                                                      | 5,017,048                   | 5,102,022                   | 9,528,358                   | 8,690,058                   | 8,574,399                   | 36,911,885                   |
|                                                                                                  | <u>\$ 8,108,340</u>         | <u>\$ 8,276,560</u>         | <u>\$ 12,766,387</u>        | <u>\$ 11,992,847</u>        | <u>\$ 11,943,244</u>        | <u>\$ 53,087,378</u>         |
| Other Funds (Investment Earnings)                                                                | \$ 400,000                  | \$ 400,000                  | \$ 400,000                  | \$ 430,000                  | \$ 430,000                  | \$ 2,060,000                 |
| Other Funds (Fund Balance)                                                                       | 3,695,000                   | -                           | -                           | -                           | -                           | 3,695,000                    |
| Impact Fees                                                                                      | 575,000                     | -                           | -                           | -                           | -                           | 575,000                      |
| TSPLOST 1 and 2                                                                                  | 8,100,000                   | 4,768,700                   | -                           | -                           | -                           | 12,868,700                   |
| TSPLOST 3 (forecast)                                                                             | -                           | -                           | 4,891,800                   | 5,009,200                   | 5,140,900                   | 15,041,900                   |
|                                                                                                  | <u>\$ 12,770,000</u>        | <u>\$ 5,168,700</u>         | <u>\$ 5,291,800</u>         | <u>\$ 5,439,200</u>         | <u>\$ 5,570,900</u>         | <u>\$ 34,240,600</u>         |
| <b>Capital Lease</b>                                                                             |                             |                             |                             |                             |                             |                              |
| Fleet Replacement: Fire Apparatus Replacements                                                   | \$ 4,000,000                | \$ 742,000                  | \$ -                        | \$ -                        | \$ -                        | \$ 4,742,000                 |
| Fire Extrication Equipment Replacements                                                          | -                           | -                           | 179,000                     | -                           | -                           | 179,000                      |
| Heart Monitor & AEDs Replacements                                                                | 660,000                     | -                           | -                           | -                           | -                           | 660,000                      |
| Mobile (Vehicle) Radio Replacements                                                              | -                           | -                           | -                           | 600,000                     | -                           | 600,000                      |
| Portable (Handheld) Radios Replacement                                                           | -                           | -                           | -                           | 1,766,000                   | -                           | 1,766,000                    |
| <b>Grant/Contribution</b>                                                                        |                             |                             |                             |                             |                             |                              |
| Local Maintenance Improvement Grant (LMIG);<br>Milling and Resurfacing                           | 710,000                     | 731,300                     | 753,200                     | 775,800                     | 799,100                     | 3,769,400                    |
| Local Roads Assistance (LRA) Grant; Milling and<br>Resurfacing, Bridge and Guardrail Maintenance | 851,107                     | -                           | -                           | -                           | -                           | 851,107                      |
| Alpharetta Youth Baseball Association<br>Contribution                                            | 250,000                     | -                           | -                           | -                           | -                           | 250,000                      |
|                                                                                                  | <u>\$ 6,471,107</u>         | <u>\$ 1,473,300</u>         | <u>\$ 932,200</u>           | <u>\$ 3,141,800</u>         | <u>\$ 799,100</u>           | <u>\$ 12,817,507</u>         |
| <b>Total Sources</b>                                                                             | <u><b>\$ 27,349,447</b></u> | <u><b>\$ 14,918,560</b></u> | <u><b>\$ 18,990,387</b></u> | <u><b>\$ 20,573,847</b></u> | <u><b>\$ 18,313,244</b></u> | <u><b>\$ 100,145,485</b></u> |

|                                       | FY 2026                     | FY 2027                     | FY 2028                     | FY 2029                     | FY 2030                     | Total                        |
|---------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| <b>Uses (by Department)</b>           |                             |                             |                             |                             |                             |                              |
| Economic Development                  | \$ 100,000                  | \$ 150,000                  | \$ 50,000                   | \$ 50,000                   | \$ 50,000                   | \$ 400,000                   |
| Information Technology                | 958,800                     | 450,800                     | 964,000                     | 622,300                     | 630,800                     | 3,626,700                    |
| Public Safety                         | 6,994,114                   | 2,692,000                   | 2,364,000                   | 4,636,000                   | 2,355,000                   | 19,041,114                   |
| Public Works                          | 10,457,500                  | 9,344,000                   | 11,695,500                  | 11,820,500                  | 11,995,600                  | 55,313,100                   |
| Recreation, Parks & Cultural Services | 2,305,000                   | 1,255,000                   | 2,183,000                   | 2,065,000                   | 1,863,000                   | 9,671,000                    |
| Community Development                 | 183,600                     | 149,900                     | 746,200                     | 451,500                     | 454,900                     | 1,986,100                    |
| <b>Total Uses</b>                     | <u><b>\$ 20,999,014</b></u> | <u><b>\$ 14,041,700</b></u> | <u><b>\$ 18,002,700</b></u> | <u><b>\$ 19,645,300</b></u> | <u><b>\$ 17,349,300</b></u> | <u><b>\$ 90,038,014</b></u>  |
| <b>Non-Allocated (Sources-Uses)</b>   | <u><b>\$ 6,350,433</b></u>  | <u><b>\$ 876,860</b></u>    | <u><b>\$ 987,687</b></u>    | <u><b>\$ 928,547</b></u>    | <u><b>\$ 963,944</b></u>    | <u><b>\$ 10,107,471</b></u>  |
| <b>Total Uses + Non-Allocated</b>     | <u><b>\$ 27,349,447</b></u> | <u><b>\$ 14,918,560</b></u> | <u><b>\$ 18,990,387</b></u> | <u><b>\$ 20,573,847</b></u> | <u><b>\$ 18,313,244</b></u> | <u><b>\$ 100,145,485</b></u> |

## ■ CIP Funding Challenges

- Funding Recurring Capital Investment
  - General Fund
  - Other Sources (grants, TSPLOST, etc.)
- Funding New Improvements
  - Grants, Bonds, etc.
  - Capital Funding

# Resource Comparisons



- Targeted Revenue Structure comparison

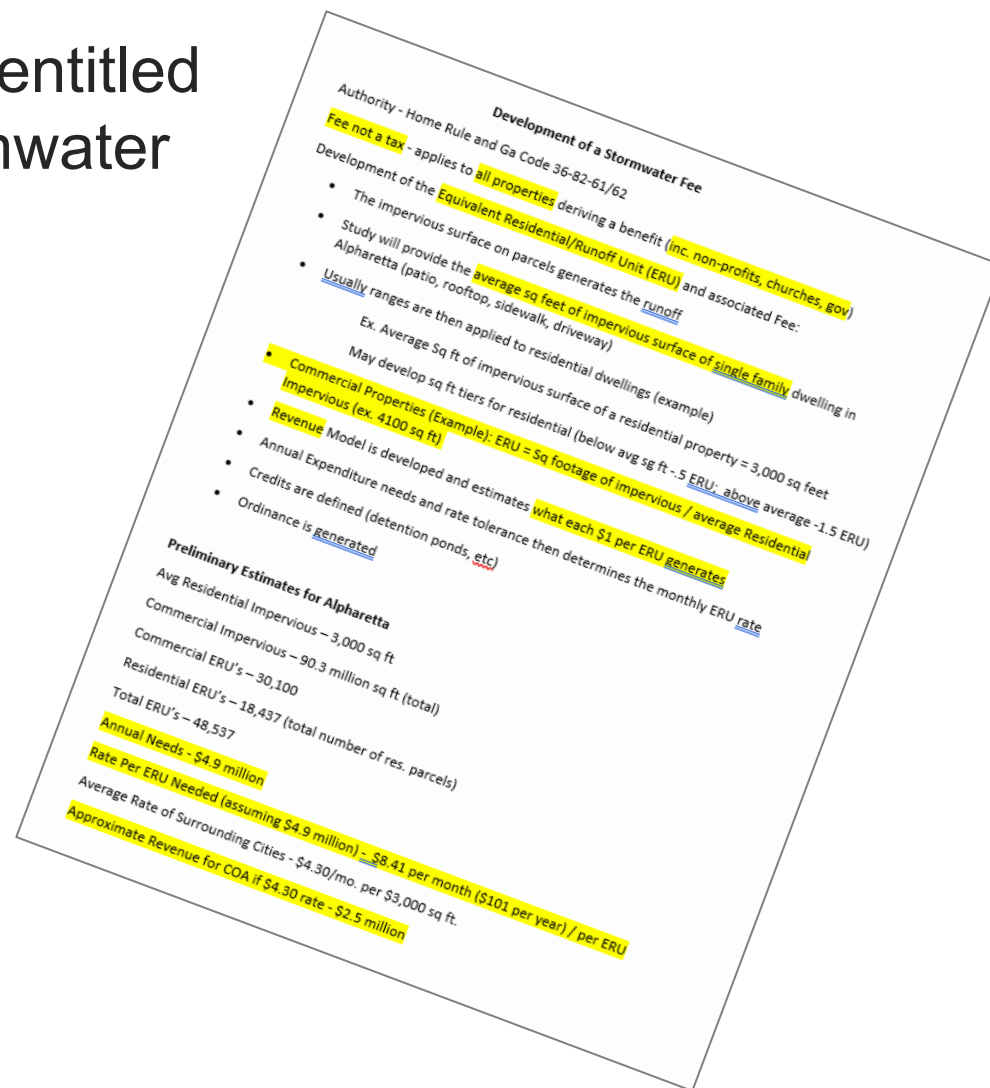
| City          | Total Millage Rate | Homeowner Effective Millage Rate* | Business & Occupational Tax | Stormwater Fee | Special Services Tax** |
|---------------|--------------------|-----------------------------------|-----------------------------|----------------|------------------------|
| Alpharetta    | 5.750              | 4.222                             | \$ 2,200,000                | \$ -           | \$ -                   |
| Brookhaven    | 3.210              | 2.388                             | \$ 2,400,000                | \$ 5,612,562   | \$ 8,245,205           |
| Johns Creek   | 3.742              | 3.305                             | \$ 2,400,000                | \$ 3,150,000   | \$ -                   |
| Milton        | 4.503              | 3.968                             | \$ 1,245,200                | \$ -           | \$ -                   |
| Roswell       | 4.949              | 4.049                             | \$ 6,790,000                | \$ 4,801,700   | \$ -                   |
| Sandy Springs | 4.731              | 4.478                             | \$ 10,000,000               | \$ -           | \$ -                   |

\*Effective Millage Rate (operations and debt) reflects the impact of Homestead Exemptions (not including the Floating Homestead Exemption) and is based on an average home value of \$700,000.

\*\* Includes the Special Tax District millage rate of 4.0 mills levied by the City of Brookhaven on all commercial properties. Does not include the subarea-specific Special Tax District millage levies (e.g. Vista Special Tax District, etc.).

# Stormwater Fee

- Please refer to Handout entitled “Development of a Stormwater Fee”.



# Special Services Tax

- Please refer to Handout entitled “Special Districts/Special Service Districts”.

## Special Districts/ “Special Service Districts”

Article IX, Section II, Paragraph VI of the Ga Constitution- Paragraph VI. **Special districts.** As hereinafter provided in this Paragraph, special districts may be created for the provision of local government services within such districts; and fees, assessments, and taxes may be levied and collected within such districts to pay, wholly or partially, the cost of providing such services therein and to construct and maintain facilities therefor. Such special districts may be created, and fees, assessments, or taxes may be levied and collected therein by any one or more of the following methods:

- (a) By general law which directly creates the districts. (ex of these districts: LOST; Hotel/Motel Tax)
- (b) By general law which requires the creation of districts under conditions specified by such general law.
- (c) By municipal or county ordinance or resolution, except that no such ordinance or resolution may supersede a law enacted by the General Assembly pursuant to subparagraphs (a) or (b) of this Paragraph. Districts created hereunder are often referred to “Special Service Districts” (example – TAD districts; CBID; Atlanta Beltline District)

## Establishment/Legal Provisions of SSDs

Municipality would adopt ordinance or resolution to set up SSD

Boundaries are set to establish the area.

Tax imposed by the SSD is not a municipal tax (Supreme Court of Georgia)

Area can include both residential and commercial properties

Taxes can be levied on just the commercial properties of the SSD

Examples of SSDs

Atlanta Beltline -

City of Brookhaven -

The Brookhaven City Council formally established a Special Service District (SSD) on December 30, 2021, to provide a funding mechanism for catalytic capital projects and services in the identified area.

Initial millage rate of 4.000 mills for the SSD.

A four-part criterion was used in establishing the recommended SSD projects and the prioritization.